



### **ASD Consulting – about us**

We are a strategic consulting and operational consulting company.

We design and implement innovative solutions that eliminate problems of organizational, process and technology.

We share the experience gained in different companies and industries in Poland and abroad. We guarantee a measurable benefits that are confirmed by the financial results.

We agree with the opinion that thanks to the experience, ingenuity and teamwork, we find opportunities to save resources and improve productivity even in situations that others seem to be no way out!

We like what we do, we work with passion and great commitment.

Each client is treated individually and we enjoy his confidence!



### Our approach



- 1. Our team consists of practitioners who raise efficiency of the organization. We define and influence the key factors in the effectiveness of processes that build a competitive advantage in the marketplace.
- We define methods which we will seek to achieve its objectives and work together with employees of our clients in all phases of the implementation of the changes. We are responsible for the final result of the project.
- We work basis on project methodology, with allow client to vivificate work progress.



## The range of specialization ASD Consulting

Diamond Zone Fast Lead Time **ASD** Reduction LT/planning Ideal area / Perfect department **Agile System Decisions** Design, implement and maintain Implementation advanced tools Implementation and maintenance effective/productive work area (slot, methods to maintain the short IT and supporting decision prcess on each department, faculty ect.) deliver in time. stage manufacturing, logistics / transport, Office processes Area **SCRUM** Value Stream Map (VSM) Industry 4.0 Multi Observation Study (MOS) balancing process **Data Science** MTM Planning based on AI (artificial Big Data Single Minutes Exchange of Die Tools Artyfical Inteligence intelligence) (SMED) Six Sigma Yamazumi (One Piece Flow) **KPI's Process** Operational KPIs Effect Operational excellence Balance over all resources Efective resource utilization Implemented world best class Increase productivity Short and predictable Lead Time Low WIP with predictive SLA practices

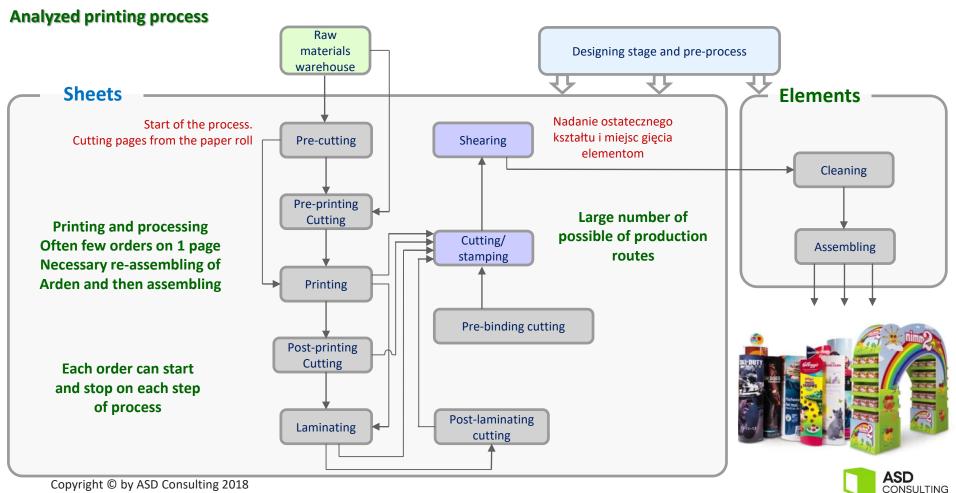
### **Projects implemented by ASD in production sectors**



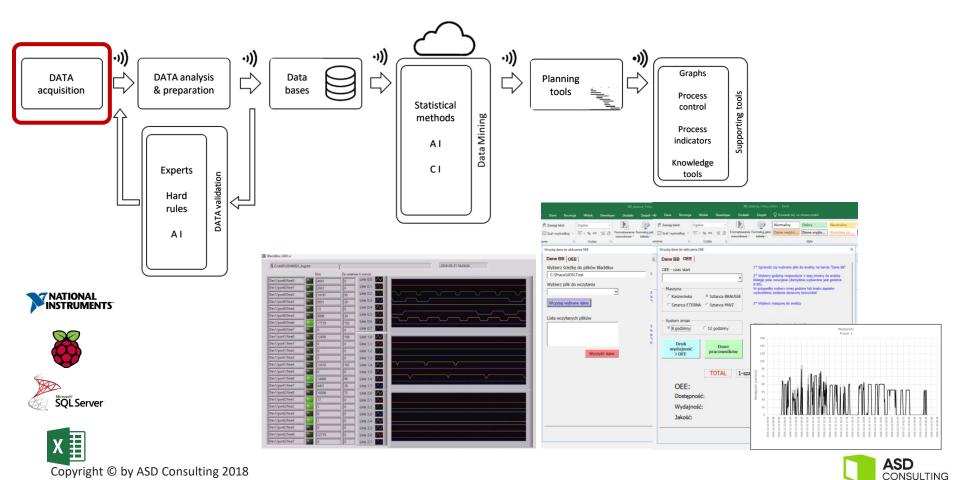




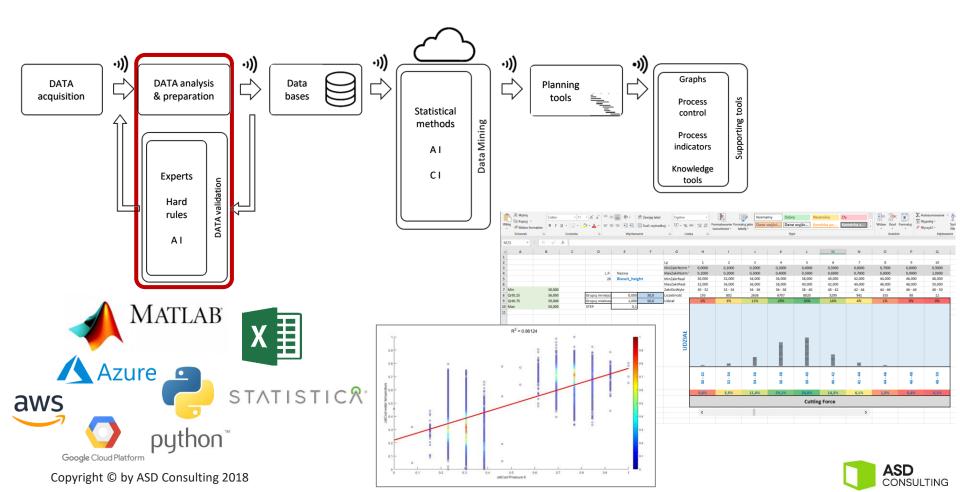
# Methodology of problem solving



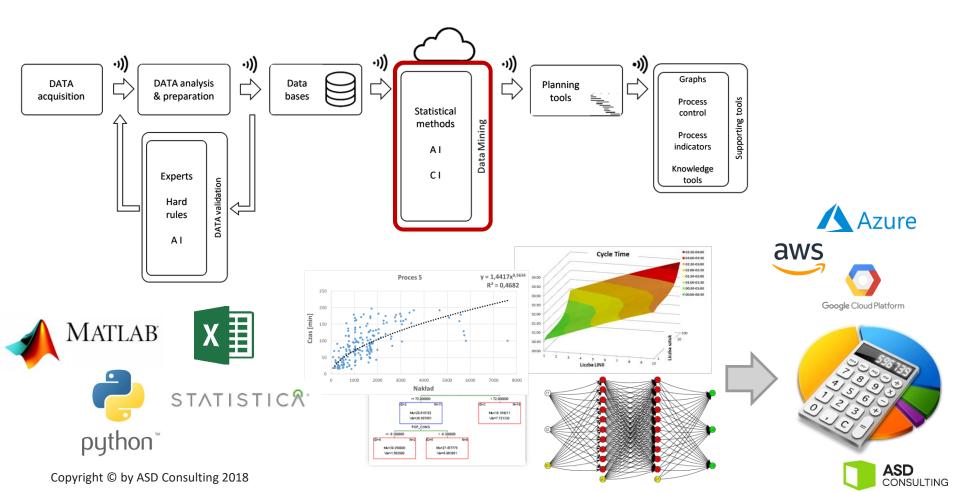
### Methodology of problem solving – data acquisition



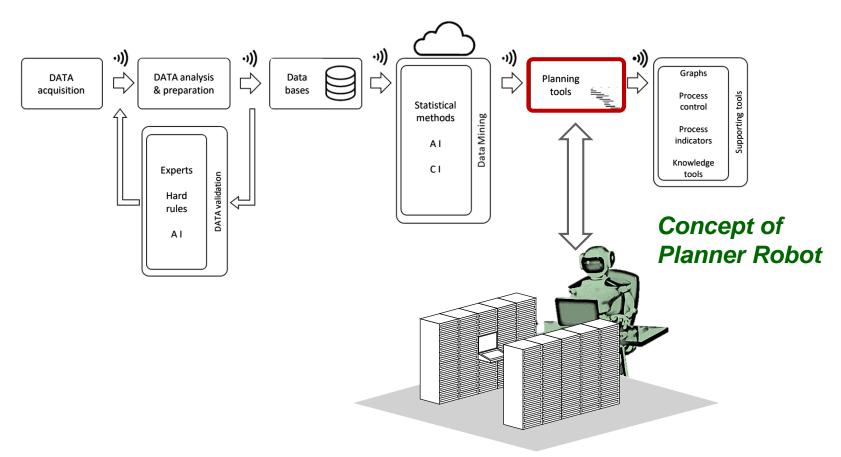
### Methodology of problem solving – data preparation & analysis



### Methodology of problem solving – application of artificial intelligence

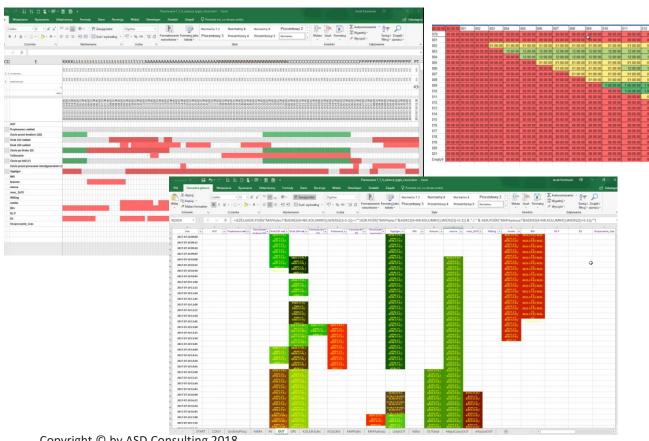


### Methodology of problem solving – implementation of planner robots





### Methodology of problem solving – implementation of planner robots



**Prototype in Excel before final** implementation



On prototype stage planning process based on order rank

Communication between robot and nearby processes was tested

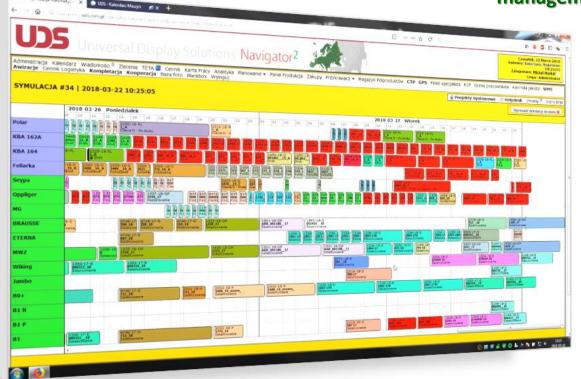
Previously created standards were validated and verified



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### Methodology of problem solving – implementation of planning robots

# Final implementation with client IT team on their own management platform



Exemplary final result of Multi-criteria genetic optimization for setting of order, used by planner robot

- Shortest LeadTime
- 2. Machine capacity and utilization
  - 3. Resources utilization
    - 4. Ratio of delays ... others



### Rafał Osmoła – Managing Partner



#### **Education:**

- PhD sutudent on Warsaw University of Technology
- Warsaw University of Technology – MSc. Low waste process planning"
- Warsaw University of Technology – MSc.
   Organization and management
- 4. Six Sigma Black Belt American Society for Quality

#### Experience:

2012 - now	Managing partner - ASD Consulting
2012	Projects for Valuecoaching
2007 - 2012	Projects for TEFEN Management Consulting, 4Results, LeanPassion
2004 - 2006	Logistic Manager in EMTEC Consumer Media (former BASF)
2004	Sales analyst in ŻYWIEC GROUP SA.
2001 - 2003	Sales analyst in EMTEC Consumer Media (former BASF)

#### **Experience in consulting:**

#### Specialization – improving excellence of the organization

Implementation Lean and Six Sigma tools in production environments, logistics, warehousing, maintenance, quality assurance. Mentor and coach on methods of managing teams. Project management, building organizational excellence and business strategies, development of the organization. Specialization: production, logistics, purchasing, supply chain, IT systems.

#### **Completed projects / programs:**

Southeastern: designed a system to control and management of passenger transport – result: 1,5 million Euro savings

Johnson & Johnson – Vistako: Building organizational excellence by supporting production processes - result: 3 milions Euro savings

#### Short list of customers:

AKZO NOBEL, Nitro-Chem, NEWAG, KAMIS, BZ WBK, Kredyt Bank, Polpharma, DANONE, Warta Glass, Ellert, LINK, ADAMED, LOT, CapGemini, EUROLOT, FIAT AUTO, WAMAG, PLAY – P4, PAGED SA, Southeastern UK, Johnson&Johnson – Vistakon IR, Novartis - Sandoz, Harper Higenic S.A.Polfa Warszawa, Securitas, Blikle, Credit Agricole, Europ Assistance, NEUCA, Olewnik, Seco/Warwick, Trynity, Valmont, Wamtechnik, Maxpol, Belverede, Farmada, Mercor, UDS, Lisner, Bakalland, Jantoń, Skanska

#### Other informations

Cambridge Laureate program Python (McKinsey & Company)



### Jacek Kozłowski – Partner/Project Manager



#### **Education:**

- Warsaw University of Technology, PhD Construction and operation of machines
- Warsaw University of Technology, MSc. Low waste process planning

#### **Experience:**

2013- now- Projekt Manager / Partner ASD Consulting

1994 – 2004 Consultant in the field of machining

2003 – 2010 Assistant in the Department of Foundry Engineering, Institute of Materials Science, Warsaw Uniwersity of Technology

Scope of activities: teaching, scientific activities, participation in R&D projects, publications, presentations conferences (theme: modeling and process production control)

2004 – specialist – technical officer in "Olszański" and "OS-STAL" (recycling industry)

Main tasks:

Technical supervision, procurement, network, administration, advertising, graphics, programming, contact with customer

Completed projects / programs:

Trynity Corporate Services, Wamtechnik, Neuca, Farmada Transport, UDS, Max-Pol, Bakalland, Lisner, Skanska

2010 – Assistant Professor at the Department of Metal Forming and Foundry Institute of Technology Manufacturing Warsaw University of Technology

Scope of activities: continuation and further development work in the field carried out as an assistant



### **Contact**



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